

Jianfei He

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Career Objective

To acquire a position in marketing, finance or supply chain in a Multinational and fully apply my knowledge to add value to the company

Relevant Courses

Quantitative Decision Making, Financial Management, Strategic Analysis & Competitive Environment, Consumer Marketing & Theory

Education

Master of Business Administration 2008
Auburn University, Auburn, AL

Bachelor of Science, International Economics and Trade 2007
Dalian University of Technology, Dalian, China
GPA 3.8/4.0

Experience

Auburn, AL, Auburn University 08/2007-present

Graduate Research Assistant--College of Business MBA Program

- Assist Two professors with searching data for projects and perform basic assistant duties

Import and Sales Assistant 06/2005-08/2005

Summer Internship at *Granvest International Trading Inc*

- Performed office duties, collected, compared, and analyzed market information about Import products and searched wholesaler information for managerial decision
- Assisted the manager with the negotiation process, corresponded (in English by phone, email, fax) with dealers from other countries.

Sales Manager Assistant 06/2006-08/2006

Summer internship at *Guangdong BP Development oil sales Co.Ltd.*

- Performed office duties, filing up documents, making contracts, and got training in Futures
- Participated in business meetings and accompanied managers to negotiate with suppliers and customers

Dalian University of Technology, Dalian, China 02/2005-07/2005

Research Assistant--Department of Economics

RA with Dr. Lu– Research into FDI and Technology Spillover Effect

- Searched Data of Guangdong Province Service Industry and Modeling on the Technology Spillover Effect of FDI on economic development of Guangdong Province, China

- Performed general office duties and translated (English – Chinese) relevant articles.

Honors and Activities

- DUT 3rd Scholarship (2002-2004)
- DUT 2nd Scholarship (2004-2005)
- DUT Special Scholarship (2005-2006)
- DUT Outstanding Student Award (2006-2007)
- 3rd Prize of the National English Contest (2004)
- Vice president of DUT Music Association
- Member of DUT Chorus Team

Personal Skills

- Proficient in MS-Office, E-Views, SPSS
- Band II of National Computer Rank Examination
- Fluent in English, Cantonese and Chinese (Mandarin), basic knowledge in French
- Strong-minded and team-oriented personality