

**WANTING YE**  
MBA program  
Auburn University College of Business  
415 W. Magnolia Ave. Auburn, AL 36849  
334-444-5397  
wzy0002@auburn.edu

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**Career Objective** International Trade /Accounting/ Investment bank

## Summary

- ✚ Recent Business Administration graduate with international economics and trade skills.
- ✚ Excellent leadership and teamwork abilities clearly exemplified by records of Internship, Student Union, Youth Volunteers' Association and Art Association activate.
- ✚ Strong organizational skills; take initiative in identifying ways to streamline tasks and meet deadlines on or ahead of schedule.
- ✚ Strong verbal communication skills; confidently connects with people of all ages, academics, professional, and cultural backgrounds.

## Education

2007.8 Auburn University USA  
Major: MBA  
Degree: Master, Expected Dec.2008

2003.9-2007.6 Dongbei University of Finance & Economics (DUFE), Dalian,  
Major: International Trade  
Degree: BA  
GPA: 85/100

## Experiences

2006.1-2006.3 **Intern, China Life Insurance Company, Chongqing, China**

- General intern in special projects of personal and casualty insurance.
- Classified the target clients into three types and provided services for them accordingly
- Explored potential clients by leading the staff down to streets.
- Played a leading role in a sales team of 5 and generated over 1,200,000 Yuan (equivalent to USD150, 000) premium in two months.

- 2005.9-2005.11      **Project Assistant for Dr. Hongbo Liu DUFE, Chinese Consumers' Perceptions of Beef Consumption**
- Performed a variety of tasks by giving office support for Dr. Liu to ensure timely support to project related activities.
  - Translated reference articles from English to Chinese
  - Assigned questionnaires and collected data from both Chinese urban and rural locations.
  - Using mathematical and statistical tools to analyze data to find out the socioeconomic and demographic factors that affect consumers' decision of beef purchasing.
- 2004.2-2005.5      **Starting and Running a Yogurt Bar**
- Analyzed the feasibility of running a yogurt bar near DUFE.
  - Rented a store, hired three part-time employees, designed Do-It-Yourself Yogurt for the special tastes of customers, and maintained continuous quality improvement.
  - Generated a net profit of 8,000 Yuan (USD 1000)

## **Accomplishments**

- 2006.11      Star of Arts of College of International Economics & Trade of DUFE  
 2006.10      Excellent Student Leader of DUFE  
 2005.4      Top 1% Student of Rounded Qualities Excellence  
 2005.9-2006.1      3rd Class Scholarship of DUFE  
 2005.11      Excellent Student Leader of DUFE  
 2004.5      Top Three in the Emerging Star Singing Competition of DUFE  
 2003.11      Excellent Prize in the Top Ten Singer Competition of DUFE  
 2003.11      1st Place in the 4\*400 Relay Race in the sport meeting of DUFE

## **Activities**

- 2005.9-2006.9      Vice President of Student Union of DUFE  
 2004.9-2007.6      Member of Youth Volunteers' Association of DUFE  
 2003.9-2005.9      Member of the Art Association of DUFE

## **Skills**

- Proficient with MS (Word, Excel, PowerPoint)
  - Fluent in Chinese
  - Excellent spoken and written English
  - Basic French communication skills
  - Excelled at Piano-playing and singing